



INTER-OFFICE MEMORANDUM

DATE: March 10, 2023
TO: Lavera Tolentino, Purchasing Manager
FROM: Jeffrey Meyer, EMS Division Chief
SUBJECT: Purchasing Justification for GlideScope® Cores

The Department of EMS (DEMS) requests approval to purchase two (2) GlideScope® Cores for the VBEMS Training Center. With this purchase, the same digital intubation equipment currently used to treat patients in the field will also be available for use in the VBEMS Training Center. This will give our DEMS and VBFD trainees the opportunity to gain hands-on experience with current equipment. It will also help them gain the skills necessary to provide the best care possible to patients in the field.

We will purchase GlideScope® products from Verathon Inc., which is the sole manufacturer and source of GlideScope® products. The GlideScope® product is the only digital intubation device used by DEMS and VBFD.

In the attached quote, two (2) GlideScope® Cores and accessories will be purchased for \$30,144.01. DEMS has sufficient funds to cover the purchase using VAOEMS grant monies (FY 23 270-183-4860-606610-00000-0000-300057).

If you have any questions, please do not hesitate to ask.

Attached: Verathon Quote, Verathon Sole Source Letter

Approved

[Handwritten signature of Lavera Tolentino]

[Handwritten date: 3/17/23]

Lavera Tolentino, Purchasing Manager

Date